

# ANNUAL GENERAL MEETING

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## 2015 ANNUAL GENERAL MEETING AGENDA

**Berwick Bowling Club Inc.**

**ABN 12 988 947 083**

**TUESDAY 12<sup>th</sup> MAY, 2015 AT 7.00pm**

1. Reading of the Notice convening the meeting.
2. Reading and confirmation of the minutes of the previous Annual General Meeting and/or Special General Meeting.
3. Reading of the Annual Report.
4. Consideration and adoption of Annual Report.
5. Presentation of the Balance Sheet and Statement of Accounts.
6. Consideration and adoption of the Balance Sheet and Statement of Accounts.
7. Amendments and additions to the Constitution
8. Nomination and election of Auditors.
9. Reports of Bowls Sections and any other reports from Committees are to be circulated prior to the Annual General Meeting and are to be taken as read at that meeting.
10. Transact any other business affecting the interest and welfare of the Club of which due notice has been given according to the Rules.

**NOTICE OF MOTION: The following notice of motion was received from John Horwood on Tuesday 31 March 2015.**

*I do not have an issue with the increase with competition and pennant fees but I wish to move a motion at the AGM: "That the reduction in prize money for all competitions be not only revised but increased to 50%." My reason for moving this motion at the AGM is to encourage visitors and members back to the club with the incentive of better prize money.*

*John Horwood*

11. Other Business - other business may be considered only at the sole discretion of the Chairman.
12. Consideration of new Life Memberships.
13. Election of Office Bearers.

**Rob Licqurish**

*Administration Officer and Secretary*



**Amendments and additions to the Constitution;**

7 Chairman advised that any suggestions and/or questions on proposed amendments or additions the Constitution should be forwarded to the Board in writing.

**8 Annual subscriptions;**

Chairman advised that Annual Subscriptions will remain at their current level for this season but will definitely be revised for season 2015/16.

9 **Nomination of the Auditors for Season 2014/15** to be Colleen Hennequin

Moved Tony Wynen

Seconded Kay Crook

**10 Chairman's Report;**

Karl thanked everyone for their support over the previous season particularly the Office Bearers and all the volunteers.

He then identified the major issues managed this season;

- The introduction of the revised constitution to comply with State Regulations, the constitution will take a while to settle in but the work to iron out the wrinkles will continue with the membership.
- The BOM has approved some major purchases and successfully initiated various projects with more in the pipeline. The viewing platform is likely to be completed by the end of June 2014.
- The Bistro nights have been successful and Mazda sponsorship is back on board.
- We have suffered three break-ins with very little damage, only one was successful.

**Reports of Bowls Section, Ladies Section and Men's Section**

These reports are included in the AGM Booklet and taken as read.

**11 Transact any other business for which due notice has been given;**

None received

**12 Any other General Business;**

A question referring to this Agenda Item was raised but discussion was deferred to General Question Time at the end of the meeting.

**13 Consideration of Life Memberships;**

Doug Fisher and Albert Bertoncello were nominated with accompanying information and approved by the BOM at its April meeting

Chairman congratulated both candidates and awarded Albert his Life Membership badge.

Doug Fisher was not at the meeting and will be awarded his Life Membership badge at an appropriate time.

**14 Election of Office Bearers for Season 2104/15**

The Chairman confirmed the continuation of his role as Chairman and continuation of G Rushton's role as Vice Chairman.

At this point, a point of order was called from the floor regarding the election/reinstatement of the Vice Chairman. After hearing the explanation of this objection the current Vice Chairman tendered his resignation.

The Chairman then called for nominations from the floor for the position of Vice Chairman for Season 2014/15.

Graham Rushton accepted a nomination from Tony Wynen which was seconded by Maxine Jorgenson,

Andrew Johnson accepted a nomination for Vice Chairman from John Lillie which was seconded by Bill Inskip.

The nominees left the room and a vote (show of hands) determined the outcome of the election.

The Chairman declared Andrew Johnson Vice Chairman of the BOM for the season.

The Administration Officer position declared vacant with no nominees so nominations were called for;

Maxine Jorgenson accepted a nomination from Kay Crook which was seconded by Peter Cairncross and Maxine was declared elected.

Vaughn Smith was nominated to continue in the role of Assistant Administration Officer and as no other nomination was received he was elected to continue in that role.

Barry Fisher retained the Treasurer's position with no opposition.

The Chairman called for nominations for the position of Assistant Treasurer, John Lillie accepted a nomination from Andrew Johnson, seconded by Betty Brown and John was declared elected.

The Bowls Section elected Pat Steere as their Chairman at their AGM held on 15<sup>th</sup> April 2014

Helen Di Stella and David Bond were appointed by the BOM as Chair for the Membership and Promotions and Services Sections for the Season 2014/5 with those positions to be elected for the Season 2015/16.

The positions were offered for other nominations but none were forthcoming so David and Helen will Chair those sections for the 2014 -15 Season.

Chairman Karl asked for members to consider the following positions while not strictly AGM business these sub committees form a vital function in the efficient running of the club.

- The Championship Committee has three female members and could do with some male volunteers to join them. Learners are welcome.
- The Functions coordinator or coordinators – Ian and Alana Ford are willing to talk through the roles with one or more people who are interested. Hiring of the venue is a revenue raiser and needs to be continued.

**General Business**

- Q Kay Crook queried why she had not been asked for a report.
- A Membership and Promotion Section had not had an AGM as their Chairperson was away. All subcommittee reports go to the Section Head who then takes the information to the BOM at its' next meeting.
- Q Rod Beevors reported broken slabs around the synthetic (?) green.
- A The matter will be addressed at the next BOM meeting.
- Q Maurie Boyd questioned the need for so much furniture.
- A An opportunity arose to buy second hand furniture very reasonably so the purchase was made with the viewing deck in mind.
- Q Robert Licqurish asked whether there was a fund established to repair/replace the synthetic green when the occasion arose.
- A Barry Fisher confirmed that a fund is in place and is included in the Strategic Plan which is available from Karl Lapinskas if required.
- Q Mary Hosie questioned the Board's intention regarding the future of Indoor Bowls at the club.
- A Indoor Bowls is considered to be an integral component of the clubs activities and is not under any threat.
- Q John Horwood questioned the possibility of the Honour Boards being removed to make space for others. He expressed opposition to the suggestion.
- A The issue has been raised but no decision or action is proposed to date.
- John Lillie congratulated the BOM on its decision to accept and confirm the nominations for Life Membership.

Meeting Closed at: 8.10pm

Next Annual General Meeting is May 12<sup>th</sup> 2015 at 7pm in the Club Rooms

# ANNUAL REPORT

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## Introduction

The Berwick Bowling Club Inc. Board of Management (the Board) is pleased to present the Club's Annual Report for 2014–15. This Report describes the Club's performance over the past financial year (1<sup>st</sup> April 2014 to 31<sup>st</sup> March 2015).

This Report is designed to place on the public record our Club's achievements over the past year and to meet our obligations under Section 63 and Part 7 of Associations and Incorporation Reform Act 2012 (Vic) **(AIR)**.

The Board has obtained external assurance of the accuracy and integrity of the financial statements in this report and the supporting information from Colleen Hennequin and Associates.

Our website at [berwickbowlingclub.com.au](http://berwickbowlingclub.com.au) provides more information about the Club's activities and our Pennant results.

The Club is affiliated with Bowls Victoria. Bowls Victoria is the governing body for the sport of bowls in the State of Victoria.

This Annual Report is the first report written in the structural framework of our new Constitution and **AIR**. Previously separate men's and ladies' sections are now amalgamated into one Bowls Section.

Our priorities are to facilitate:

- Enjoyment and satisfaction in playing the game of bowls;
- Intra club social games and championships, and inter club pennant games as organised by Bowls Victoria; and
- Social inclusion and opportunities for members and visitors to interact with each other

### MISSION STATEMENT.

- To become the Premier Bowling Facility in the South Eastern Region.
- This will be achieved by encouraging the involvement of our local community, the youth, disabled and aged to participate in active recreation.
- We will work together with our schools, senior clubs and disabled organizations to facilitate the integration of lawn bowls into their sporting activities.
- We will encourage local government, charities, sporting clubs & business groups to become involved in our vision.
- We will also commit to the betterment of the environment and will strive to be self sufficient in power and water resources.
- We will develop a feeling of wellbeing and mateship within our club to create a warm and welcoming environment.

### BERWICK BOWLING CLUB INCORPORATED

First established in 1930, Berwick Bowling Club is an incorporated association and is a not for profit lawn bowls and social club. With over 300 members, the club provides regular indoor and outdoor bowling competitions for its members and visitors.

Our club has three magnificent 'TifEagle' grass greens and one synthetic, a superb club house with top class facilities. We offer Pennant, Social Bowls and/or Indoor Carpet Bowls to all members and visitors to the club.

Whether they are just starting out or if they want to participate in competitions; Berwick Bowling Club welcomes new members of all ages and experience. We offer free coaching to help players get started and coaching clinics are regularly held to improve skills of more experienced bowlers.

With a large function room, fully equipped kitchen and bar available for hire in a garden setting with ample car parking our facilities are ideal for weddings, dinners, birthday parties, business seminars and similar events.

The Club strives to provide a venue and facility that is an integral part of the Berwick community, where we encourage our membership to participate at all levels in the sport of lawn bowls.

#### ***Vision***

Our vision is for Berwick Bowling Club to be a welcoming, high quality, financially secure and friendly club that inspires its members to continually improve their bowling and social experiences.

#### ***Aim***

The aim is to achieve the Board's vision of the Club by maintaining and developing a sustainable, prominent bowling and social club.



### ***Club Governance***

The Constitution and Regulations/By-laws of the Club are in conformance with an Act of State Parliament: *Associations and Incorporation Reform Act 2012 (Vic)* (**AIR**) and have been approved by Consumer Affairs Victoria.

The Constitution specifies duties and functions of the Board of the Berwick Bowling Club Inc.

In compliance with **AIR** the Board in 2014-15 comprised;

Chairman:	Edward Wilson (current) and Karl Lapinskas (part year)
Vice Chairman:	Graham Rushton (current) and Andrew Johnson (part year)
Treasurer:	John Lillie (current) and Barry Fisher (part year)
Assistant:	David Bond (current) and John Lillie (part year)
Administration Officer:	Robert Licqurish (current) and Maxine Jorgensen (part year)
Assistant:	Vaughn Smith
Bowls Chairperson:	Patrick Steere and Peter Kirby (part year)
Services Chairperson:	Anne Robinson
Membership Chairperson:	Helen DiStella
Secretary:	Robert Licqurish (current) and Barry Fisher (part year)

The current Board member's tenure ends on the date of the 2015 Annual General Meeting (AGM) and all Board positions will then be declared vacant.

A new Board will be elected by the Members at the 2015 AGM in accordance with the Club Constitution and **AIR**.

***Berwick Club - Tier Two Association***

Consumer Affairs Victoria defines the operations of the Berwick Bowling Club Inc. as a Tier Two association.

For a Tier Two Association as defined, the financial statements must be reviewed by an independent accountant, in accordance with Auditing Standards on Review Engagements.

An independent accountant must be:

1. a member of, and hold a current practicing certificate issued by either CPA Australia, the Institute of Chartered Accountants in Australia or Institute of Public Accountants, or
2. any other suitably qualified person approved by the Registrar of Incorporated Associations for this purpose, such as a members of the Association of Taxation and Management Accountants holding a current practicing certificate.

The Club's financial records have been reviewed by the Club's accountants Colleen Hennequin and Associates. The attached report was prepared by the Accountants and presents a true and fair view of the Club's financial performance and position during and at the end of the year.

The financial statements contain:

1. income and expenditure (Income Statement) for the financial year;
2. assets and liabilities (Balance Sheet) at the end of the financial year;
3. other documents required by accounting standards, such as a cash flow statement; and
4. notes to the account, which must include:
  - a. information required by the accounting standards;
  - b. information necessary to give a true and fair view; and
  - c. information required by the provisions of the Act and its regulations.

For further details regarding our financial performance please refer to the Treasurer's Report and supporting information.

## Message from the Chairman of the Board

With over 300 members, Berwick Bowling Club takes quite a bit of running. In joining the Board late last year, I feel, as a group, we have stabilised the club to some degree and are making decisions based on good group discussion, with the interests of the club in mind.

We felt it was very important to re-instate Shades and Benches around Green 2. We carried out a thorough quoting process and felt we got the best deal possible for the club. The Benches, in the end, only cost us the price of the end caps, saving us around \$2,000. The Shades were purchased prior to a price increase from the Supplier, again saving around \$1,500. Many thanks, to all the volunteers, for helping with the installation of these items.

Another project was to bring the outside toilets up to Council standards, from an OH&S perspective. Our involvement from a cost perspective was to paint the floors with anti-slip paint, which was done by a specialist contractor. The Council took care of the remainder of the works at their cost. We since re-painted the toilet walls, at the cost of the paint with the help of a member who volunteered to carry out the job.

Now that we have our full Liquor Licence, the Viewing Deck is certainly being used to a greater extent. It certainly adds to the outlook of the club and many visitors passed comment throughout the Pennant season.

I would also like to make special mention about the gardens. The people who look after our estate do a remarkable job. They provide us with an amazing backdrop around which we play our bowls. Again, there were many first time visitors to our club throughout the Pennant season just gone. Many of them passed comment on how good our gardens looked and the sheer size of the club. It is certainly something to be proud of.

On another note, the Green's come under a fair amount of scrutiny throughout the year. Currently, I believe they are looking the best they have been since I joined the club. I look forward to them being available for as long into the winter as possible this year.

*New shades and bench seating installed beside 2<sup>nd</sup> green & improvements to outside toilets*

It may be stating the obvious but it takes an enormous amount of effort from a lot of people, to ensure that our club is available for us to play bowls. As important as these people are, I believe that the people who are not on committees or help out, are even more important. Please take the time to understand how much of a commitment it is to take on a role that contributes in some way to the running of the club. The criticism that can come from some quarters can be quite scathing, so much so that some people have stopped contributing because of it. To hear that from some people who, probably don't have all the facts at hand when offering their opinion can be quite confronting for some.

So please, if you are not on a committee or help out, have an opinion by all means but please keep it constructive. Better still, get on board and help get your ideas put in to action. It can and should be a very rewarding experience being involved in running a club like ours, unfortunately, too often, it is not the case.

*Greens are looking the best they have been since I joined the club*

Remember we are "The Friendly Club"

With 8 Saturday Pennant teams and 5 Mid-week Pennant teams, the Selection Committees certainly had their work cut out on a weekly basis picking sides. The mid-week selection process was especially difficult, with a number of players unavailable early on, for extended periods of time. While we had 3 teams competing in finals out of 13 teams overall, that return is not what Berwick should consider acceptable or anywhere near successful. The experience of not only playing in finals but winning one, if you are lucky enough, is a major achievement. It is also something that every individual should strive for. If you are in any doubt about how good it feels to be a winner, just ask the people involved in the mid-week Grand Final or the 6th side from Saturday who gained promotion.

Our top side on Saturday Pennant was unfortunately relegated. With the Open Draw, there was quite a lot of travel involved, as much as 200km round trips at times. This resulted in longer days, additional expense and very quick greens with no roll up prior to the game. On top of that, the ability of the teams that were played against, were of a much higher standard than previously encountered. In saying that, the top side was very competitive and still able to avoid relegation with two games to go but it wasn't to be.

With 3 teams in Div. 2 next year, it is imperative that we get at least one promoted back in to Div.1. All other sides certainly held their own and two or three were in finals contention for a good part of the year. This will give us a good platform to build on next year.

This year, both Mid-week and Saturday Pennant teams represented Berwick in Pennant Finals. Saturday Pennant had our second side and our sixth side both qualifying for a home final. The second side made a valiant attempt but unfortunately went down to Coatesville. The sixth side however, beat Ferntree Gully to gain promotion to Div. 5. They went on to face Pakenham 3 on the Sunday and lost a close game by 7 shots. This was a great effort by all involved and gives us a Div. 5 side that we didn't have previously.

The top side in Mid-week Pennant finished top and beat both Heathmont and Heatherdale to qualify for the finals. With good wins against Burden Park and Heidelberg Golf, it was off to Mitcham to play Boronia in the Grand Final. A tight tussle all day resulted in Berwick coming out on top by 7 shots. A magnificent effort by all involved and a great result for Berwick.

Congratulations to our Club Champions Peter Hodgson and Jean Reddy, as well as our Minor Champions Andrew Bunnell and Christine Gage. The day of the finals was well attended, with fine weather and greens that were running exceptionally well. The standard of bowls on show was of a very high standard. All matches were played in very good spirit, which contributed to a most enjoyable day for everyone involved, even the runners up. Congratulations to all other competition winners.

*Mid-week and Saturday Pennant teams represented Berwick in Pennant Finals. Mid week won the Final*

The indoor bowlers have had another good year. Berwick won the South Group Life Members Shield for the first time, going one better than 2011, when finishing runner up. Michael Adams was also successful in the South Group Men's Singles. Berwick also won Div. 2 & 3 Day Premierships this year. Congratulations to all involved.

B. Letet was the Berwick Ladies Singles Champion and M. Adams the Berwick Men's Singles Champion. Congratulations to you both.

Congratulations to our over nineties bowlers who have received certificates. They are:

- Richard Long born 4/5/24;
- Rodney Beevors born 1/1/1925; and
- Noel Hewitt born 9/4/1925.

There were a number of notable tournaments held throughout the year. The Corporate Challenge and The Sita Tournament were particularly successful and brought a lot of exposure to the club, as well as boosting our finances. Having two teams entered into the Corporate Challenge over the last 4 years, I know how much it is looked forward to and is definitely an opportunity for the club to boost its membership off the back of local business.

*Corporate Challenge and Sita  
Tournament were particularly  
successful*

The Sita Tournament has been a great success in bringing bowlers from other clubs to Berwick. This is certainly a challenge for all clubs and we are no different. It proves with the right format it can be done. Well done to all the organisers of all the tournaments held at Berwick.

A survey was carried out among all members and the response was quite encouraging. The Board felt it was important to gain some sort of understanding as to what the members are looking for. This provides the Social Committee with some direction as to what events to put on. Interestingly, the Bistro got a favourable response. This information has been collated and will be used going forward. Watch this space.

### **Edward Wilson**

*Chairman*

## **Subscriptions and Fees 2015 – 2016**

Berwick Bowling Club Membership Fees have not increased for 5 years and Green Fees not for 3 years.

Increases in labour, services (e.g. cleaning, utilities etc) and other material costs, together with a slow decline in member participation in income generating activities, have combined to create a need to increase Club membership fees.

This environment is not unique to Berwick Bowling Club and many other clubs have or are considering raising their fees. Over the past 5 years there has been a significant increase in the cost of fees payable (deducted) from the Annual Membership Fee to meet the cost of player Affiliation Fees paid to Bowls Victoria, which has resulted in a steady decrease in the proportion of those fees available to the Club to support its activities.

A recent survey by the Club of 25 local bowling clubs puts our Club in the middle of the spectrum of Fees of clubs without Gaming Machines (where it can be argued that those clubs get their money out of their members in other ways). Yet of the non-pokie clubs, we are the largest, and in some respects because of our wonderful gardens and facilities, potentially the most expensive club to maintain.

The Club is a not-for-profit organisation, but the Board is charged with the duty of ensuring that the Club does not make a financial loss in any year, and of securing its financial viability to replace consumable items such as the synthetic green, and to maintain the fabric and structure of the facility.

As a result it has now become necessary to increase all fees by an amount of not less than 10% (which actually does not increase our position in the spectrum of fees charged in the clubs surveyed).

Membership fees are due on the first day of the financial year (April 1st) and the club has a 30-day payment policy. Many of our members pay in that time, but some 40% leave it until later and some don't pay until the day before Pennant starts. This creates an unreasonable demand on the time of Board members in chasing payments, and so, like many other clubs, we have introduced a financial incentive to pay on time.

Berwick has 3 grass greens and one synthetic. Grass greens cost more to maintain with regular mowing, renovation, chemicals and labour costs. These costs have increased significantly over the past five years.

The Board has decided that all Green Fees (including Pennant Fees) are to be increased to \$8.00.

### **TABLE OF FEES**

#### **FEES FOR 2015 – 16 (inclusive of GST) ADOPTED BY BOARD ON 12<sup>th</sup> Feb. 2015**

Category	Full Amount Payable:	Paid by 30/4/15:	Description
<b>Full Member</b>	\$240.00	\$220.00	Full Member - all rights
<b>Junior Member</b>	\$80.00	\$70.00	18 years or less – able to play all bowls games, no green fees
<b>Social Member</b>	\$80.00	\$70.00	Social activities, no indoor bowls, no outdoor bowls, no voting
<b>Indoor Bowls Member</b>	\$80.00	\$70.00	Social activities and indoor bowls, no outdoor bowls, no voting
<b>Student Member</b>	\$130.00	\$120.00	Aged 18 to 25 holding a Tertiary Education Card, no voting

A \$8.00 Green Fee (inclusive of G.S.T) will apply to all games played including Pennant and Social games but excluding nominated games where the Green Fee will be incorporated into the total fee charged.

## Treasurer's Report 2014-15

*Prepared by David Bond for and on behalf of our Treasurer John Lillie:*

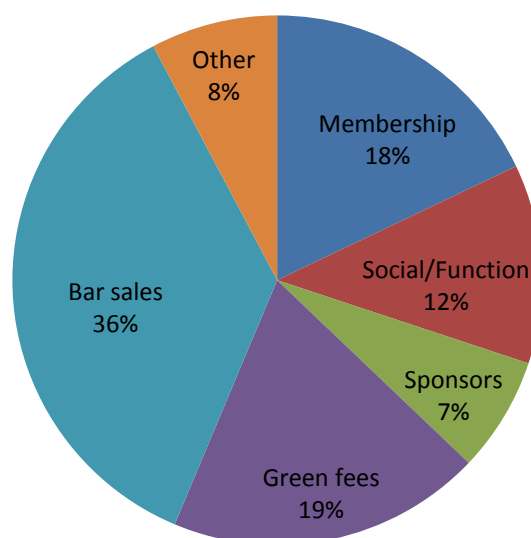
I would like to start by acknowledging Barry Fisher, John Lillie and our bookkeeper Claire Burt for their time and effort working in our Treasury Department over the 2014 and 2015 financial year. Without their efforts this report would not have happened.

### ***Income:***

Total income banked for the financial year was: **\$351,026.71**

### **Where does our money come from?**

A breakdown of income is provided in the following chart:



### **Bar Sales:**

The bar has had a fantastic year financially. The bar generated our biggest income at 36% of total income. The bar ran at a profit margin of around 103%. The bar sales figures include money taken from all functions, bowling days and special events. Without a doubt the Treasury department would like to take this opportunity to thank Doug Fisher and his great team for all their work operating the bar and reporting all financial matters to our department.

### **Green Fees:**

Green Fees made up 19% of our total income. Green Fees represent all income that is paid to the club for playing bowls on a particular day. Special acknowledgement needs to go to the coordinators and their teams in the Bowls Section or bowling days. For example: the Sita Tournament raised \$6,480, Casey 4's raised \$4,620, Wednesday Bowls raised \$16,150, Saturday Pennant raised \$18,800 and Mid-week Pennant raised \$6,934.

Of course there were other days of bowls where income was raised but these few are worth a mention.

**Membership:**

Our membership income makes up 18% of our total income. Membership helps us run the day to day operations of our club, without these fees our club would not be able to operate.

**Social/Functions:**

Social/Functions income makes up 12% of our total income. This includes social events like 'Corporate Challenge', club dinners and dances, fundraising and raffles, and hall hire. I would like to congratulate Margaret Glassenbury and her social club team as they have raised \$10,124 for the club this year.

**Sponsors:**

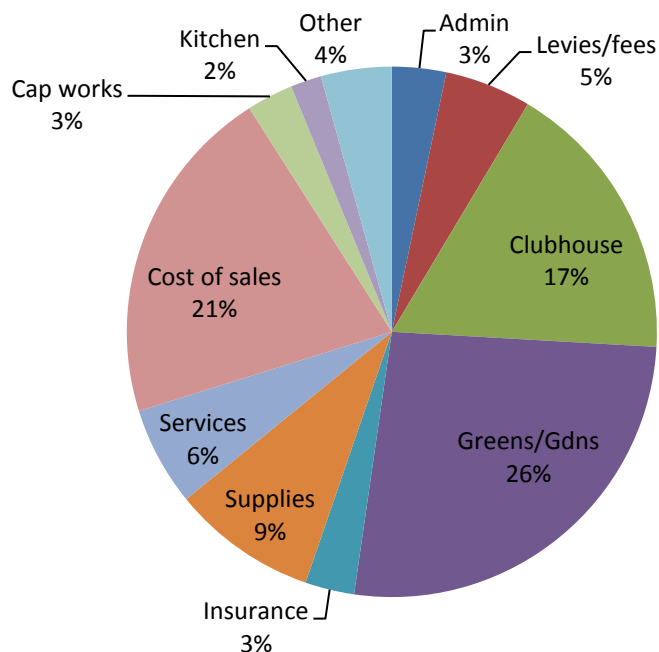
Total income from sponsors makes up 7% of our income. Tony Wynen and his team work tirelessly in raising this income

***Expenditure***

Total cost of running our club this financial year was \$319,023.52

**How did we make our money work?**

A breakdown of these expenses looks like this:





**Greens/Gardens Surrounds:**

Greens/Garden Surrounds Expenses make up 26% of our total expenses. This includes our green keeper wages and entitlements, chemical for greens and all supplies needed for green maintenance, our mowers and petrol, plants for the garden, maintaining our water pumps, equipment needed for gardening.

**Costs of Sales:**

Cost of sales expenses make up a total of 21% of all expenses. This would include bar expenses and purchases for the bar, Club Uniform purchases and Lawn Bowls purchases.

**Clubhouse Expenses:**

Clubhouse Expenses makes up for 17% of total expenses. This would include things like cleaning, catering, waste collection, purchase of new items, cost of Trades and broken items and the maintaining of our facility.

**Supplies:**

Supplies expenses make up 9% of our total expenses. This would include, cleaning supplies and kitchen supplies.

**Services:**

Services expenses make up 6% of our total expenses. This includes gas, water, electricity and phone.

**Levies/Fees**

Levies/Fees expenses makes up 5% of our total expenses. This would include insurances and fees paid to Bowls Victoria

**Admin Fees:**

Includes cost for postage, stamps, paper, pens, cards for bowls and photo copier.

**Capital Works:**

Cost that the club paid on capital improvements and infrastructure including shad to pay as a short fall for council capital works.

**Kitchen:**

Total cost to maintain the running of our kitchen.

### ***Financial Statement***

The attached Financial Report from by the club's accountants Colleen Hennequin and Associates provides a complete review of the financial statement and balance sheet and is prepared from our accounts and represents the Club's detailed financial result for 2014/15 compared with 2013/14.

#### **David Bond**

*Assistant Treasurer*

### **Bowls Events, Calendar and Results**

#### ***From the Bowls Chairman***

Having stepped up from Vice Chairman of Bowls Section in October, I would like to applaud the new Board Members: Ed Wilson taking on Chairman, Graham Rushton as Vice Chairman and Rob Licqurish as Administration Officer. Thanks also to John Lillie, David Bond, Anne Robinson, Helen Di Stella and Vaughn Smith, I have enjoyed being on Board with you all.

The Bowls Section Committee that I worked with this year in my opinion was exceptional. Thanks to you all:

- Annette Kirby - Tournament;
- Jean Fothergill - Championship;
- Bob Waugh – Match;
- Kerry Lewis/Jim Young - Tuesday Pennant;
- Ed Wilson - Saturday Pennant;
- Anne Robinson and Jeff Janetzki - Eastern Ranges Delegates; and
- Jeff Janetzki Coaching.

Visiting bowlers have often commented on the quality of our three TifEagle greens and the garden setting. Many thanks to the volunteers who did gardening duty every Monday headed by Kerry Lewis and "Jims Mowing" headed by Cliff Fothergill. The Greens maintenance with Dave Reddy and volunteers, you have all made the Bowls Section Committee and Board of Management very proud of our club.

The volunteers in the kitchen have done a wonderful job working tirelessly serving afternoon teas for home and visiting bowlers. Ralph Jans as Nominee, and Doug Fisher Bar Manager, have retired from bar duties after many years and I wish them well and good bowling! I would like to welcome all the new members and hope you enjoy bowling. To all members please join the committees and enjoy the experience, make this a club to all enjoy. Lastly a big thank you to Kay Crook and Tony Wynen for their involvement in Bare Foot Bowling which was a great success and thank you Tony for all your hard work in organising Sponsorship Funds for Tournaments in 2014/2015.

Peter Kirby

*Chairman*

**Club Championship Results****Club Championship Results: 2015**

<p style="text-align: center;"><b>Women</b></p> <p style="text-align: center;"><b>Club Champion</b></p> <p><b>Winner:</b> Jean Reddy</p> <p><b>Runner up:</b> Cheryl Cairncross</p> <p style="text-align: center;"><b>Club Pairs</b></p> <p><b>Winners:</b> Lead: Jean Reddy Skip: Julie McDonald</p> <p><b>Runners up:</b> Lead: Doris Christoffensen Skip: Kath Beevors</p> <p style="text-align: center;"><b>Minor Champion</b></p> <p><b>Winner:</b> Christine Gage</p> <p><b>Runner up:</b> Val Fowler</p> <p style="text-align: center;"><b>Claire Charman Novice Singles</b></p> <p><b>Winner:</b> Christine Gage</p> <p><b>Runner up:</b> Anne Jones</p> <p style="text-align: center;"><b>Proportional 100 Up</b></p> <p><b>Winner:</b> Jean Fothergill</p> <p><b>Runner up:</b> Jenny Smith</p> <p style="text-align: center;"><b>Handicap Singles</b></p> <p><b>Winner:</b> Julie McDonald</p> <p><b>Runner up:</b> Jean Fothergill</p> <p style="text-align: center;"><b>Handicap Pairs</b></p> <p><b>Winners:</b> Lead: Jenny Smith Skip: Jean Fothergill</p> <p><b>Runners up:</b> Lead: Carol Klooster Skip: Betty Brown</p>	<p style="text-align: center;"><b>Men</b></p> <p style="text-align: center;"><b>Club Champion</b></p> <p><b>Winner:</b> Peter Hodgson</p> <p><b>Runner up:</b> Eddie Wilson</p> <p style="text-align: center;"><b>Club Pairs</b></p> <p><b>Winners:</b> Lead: Dave Reddy Skip: Bob Gladman</p> <p><b>Runners up:</b> Lead: Jeff Janetzki Skip: Michael Adams</p> <p style="text-align: center;"><b>Minor Champion</b></p> <p><b>Winner:</b> Andrew Bunnell</p> <p><b>Runner up:</b> Tom Cantwell</p> <p style="text-align: center;"><b>Claire Charman Novice Singles</b></p> <p><b>Winner:</b> Richard Benning</p> <p><b>Runner up:</b> Kurt Oswald</p> <p style="text-align: center;"><b>Proportional 100 Up</b></p> <p><b>Winner:</b> Michael Adams</p> <p><b>Runner up:</b> Frank Di Stella</p> <p style="text-align: center;"><b>Handicap Singles</b></p> <p><b>Winner:</b> Bob Gladman</p> <p><b>Runner up:</b> Tom Cantwell</p> <p style="text-align: center;"><b>Handicap Pairs</b></p> <p><b>Winners:</b> Lead: Ron Lake Skip: Allan Thompson</p> <p><b>Runners up:</b> Lead: Peter Kirby Skip: Cliff Fothergill</p>
<b>Club Mixed Pairs</b>	
<b>Winners:</b> Lead: Jean Fothergill Skip: Cliff Fothergill	<b>Runners up:</b> Lead: Kerry Lewis Skip: Keith Lewis
<b>Club Open Fours</b>	
<b>Winners:</b> Lead: Keith Lewis Second: Gary Adams Third: Peter Artaud Skip: Doug Harlow	<b>Runners up:</b> Lead: Eddie Wilson Second: Cliff Fothergill Third: Bob Gladman Skip: Alan Thompson
<b>Women's Handicap Triples</b>	
<b>Winners:</b> Lead: Pat Ellis Second: Kay Crook Skip: Doris Christoffensen	<b>Runners up:</b> Lead: Alaine Dawson Second: Jan Pearson Skip: Betty Brown

**Social Bowler of the Year:**

Peter Adair

**Special Achievements:**

Eastern Ranges Region Novice Singles Winner:

Christine Gage

Vic Bowls Multi Disabilities Singles Runner Up:

David Warner

Many thanks to our members who donated prizes:

Albert Bertoncello, Barry Fisher, Doug Fisher, Ken Graeber, Shirley Moon, Norma Siverwood, Faye Sanders and Neil Charman.

### ***Pennant Results***

Congratulations to our mid week Division 2 Section 5 Pennant Team who won the Section Finals and went on to win the Division Premiership.

#### **Saturday Pennant Open teams:**

#### **Finished on ladder**

Division 1 Section 2	10 <sup>th</sup> - Relegated to Division 2
Division 2 Section 6	2 <sup>nd</sup> - Lost in first round of finals
Division 2 Section 7	5 <sup>th</sup>
Division 3 Section 6	7 <sup>th</sup>
Division 4 Section 7	6 <sup>th</sup>
Division 6 Section 5	2 <sup>nd</sup> - Lost in second round of finals – Promoted to Division 5
Division 6 Section 7	5 <sup>th</sup>
Division 7 Section 6	5 <sup>th</sup>

#### **Mid week Pennant Open teams:**

#### **Finished on ladder**

Division 2 Section 5	1 <sup>st</sup> - went on to become <u>Section Finalists</u> and <u>Division Premiers</u>
Division 2 Section 6	6 <sup>th</sup>
Division 2 Section 7	5 <sup>th</sup>
Division 3 Section 6	5 <sup>th</sup>
Division 4 Section 6	5 <sup>th</sup>

### ***Weekly Bowling Events***

The Berwick Bowling Club ran weekly bowls competitions on Wednesdays throughout the year. In addition a Canadian Pairs Tournament sponsored by Bondcare was run once a month on Fridays. Outside of the Pennant Season a Saturday competition was played.

The weekly Wednesday 4 x bowl nominated pairs competition was extremely successful with members and visitors regularly filling our 3 grass greens during summer. Although there were fewer players in the off-season, the number of Wednesday, Friday and Saturday bowlers remained reasonably solid using our synthetic surfaced green when the grass greens were unavailable in the depths of winter.

### ***Tournaments***

In addition to the weekly events, 8 special tournaments were held during the last season with results as detailed in the following table. They were extremely successful financially and certainly raised the profile of our Club. These tournaments add another dimension to the sport of lawn bowls by providing local and visiting bowlers the opportunity to play highly competitive bowls against some of the best bowlers in the district.

Details of the Special Tournaments are provided in the following table.

NAME	DATE	PRIZE	SPONSOR	TEAMS	
				BERWICK	VISITORS
SITA Aggregate Fours	Oct 14 to Mar 15	\$5,010	SITA	21	15
The Valley & BCIB 2 Bowl triples	2/11/14	\$1,000 \$2,000	BCIB Insurance The Valley Hospital	16	27
Lila Cotter Fours – lady skips	7/12/14		Washout		
Casey Fours	1/02/15	\$2,000	Zagames Hotel	19	17
Geoff Silverwood Mixed Fours	9/03/15	\$250	Norma Silverwood	14	nil
Master's Mixed Pairs	29/04/15	\$750 \$250	Fiddler's Green Colleen Hennequin	6	20
Men's Pairs	5/04/15	\$250	David Bull Funerals	19	7
Main St Village 2 x Bowl Triples	12/04/15	\$1,200	Main Street Village	20	6

### ***Corporate Challenge***

The annual Corporate Challenge was held over 4 Monday nights in February with all 3 greens accommodating players from local businesses, schools and sporting clubs. Players competed in a 2 bowl x 4 player competition followed by a 2 course dinner. Huge raffles were conducted with up to ten prizes and a great time was had by all who participated. This event is a major fundraiser and makes several thousand dollars for the club.

## ***Community Activity***

**Physically & Mentally Challenged Citizens Bowling Programme:** Les Herring and his small group of volunteers have continued hosting groups from The Bridge and Watch organizations most Monday mornings as part of our outreach programme into the community. We have also hosted visits from local schools through the year.

**Our Corporate Challenge Competition** engages us with the business community of Berwick and surrounding areas. This is a well supported event over four Monday nights in Summer, with players coming from local schools, businesses and sporting clubs.

**Barefoot and new Bowlers:** This year we also conducted a campaign to recruit new bowlers. Flyers were distributed and Open Days were run to accommodate them. The programme was supported by a grant from the City of Casey which enabled us to purchase eight sets of new bowls for these Open Days, as well as paying for the flyers produced to promote these events. Once again our volunteers played host to the new bowlers. The program was very successful with over 550 visitors being attracted to our Open Days and Barefoot Bowling Events including members from the local cricket and football codes.

## ***Environment***

Our **Mission Statement** recognises that we have an objective to be an "environmentally" responsible organisation. We have in place a water recycling facility which catches all the rain water that we receive on our site which generates significant water usage savings and we are constantly seeking funding to install solar panels. Rob Licqurish, our Club Administration Officer, has negotiated an agreement with the City of Casey for us to be a part of their "Toward Zero" recycling programme. Well done Rob.

## ***Viewing Deck***

The **Viewing Deck** was completed and officially opened by the Mayor Geoff Ablett on the 19th September 2014. This project was funded by the City of Casey to the tune of \$140K. In attendance at the opening were City of Casey Councillors, the State Member of Parliament, Brad Battin, and our Federal Member Jason Wood, as well as staff from the City of Casey and many of our own members.

## ***New Funding Submissions for 2015/6***

Whilst we have been fortunate in receiving significant funding from the three levels of government during this year, we are requesting further funding assistance for the coming year. We have applied for a Major Capital Works grant from the Council to rectify and stabilise the bank on the Northern side of the synthetic green and the following projects have been submitted for funding under the Council's Minor Capital Works Programme:

- Security System - Internal and External Surveillance.
- External Solar and Sensor lighting for the East end of the car park
- External painting of the clubhouse.

## **Reg Rowswell**

*Chairman Strategic Planning Committee*

### *From the Coaches*

The Coaching team have had a busy year combining their coaching sessions with training to become better coaches. Coaches have put in a considerable effort and all should be thanked and congratulated for their contribution. Over the past 2 years we have endeavoured to increase our coaching team and their coaching skills, and starting from a base of just 3 active accredited coaches we now have 15 Bowls Australia accredited Coaches.

For coaches self improvement as coaches, during season 2014/15, most of our coaches have attended accreditation courses conducted by Bowls Vic. In addition many of our coaches have attended sessions for coaches at Heatherdale, a coaching session conducted by State and International coaches at Clayton, together with attendance at a course designed to teach coaches how to coach bowlers in the use of "Bowlers Arms". Within our own resources, we have conducted several "Coach the Coaches" sessions at Berwick all designed to improve our coaching skills.

Our coaching sessions put on for the benefit of our members have for the most part been well attended, although the drop off in attendance at the skills sessions held on Tuesdays PM and Thursday AM was of some concern. This lack of participation may well be reflected in the drop off in pennant results after the Christmas break and may have contributed to some sides missing finals and ultimately promotion.

The Sunday coaching sessions, primarily focussing on new and inexperienced bowlers continue to be well supported and the playing quality of our new(er) bowlers perhaps is also a positive reflection on the quality of coaching and keenness of our new(er) bowlers. In addition, sessions were conducted on Saturday mornings over the winter months for those bowlers who were unable to attend mid week training or particulate in competitions. It is intended that we will conduct these sessions again commencing in July 2015. Coaches also provided a significant amount of one on one training for those players who have sought our assistance and the feedback from those players has been very positive. The coaching team also contributed items for the Club Newsletter designed to provide tips to benefit everyone.

The upcoming pennant season will present many challenges for the Club and individuals and Coaches will be adopting a different approach to training next season. Drill and skill sessions previously offered (on Tuesdays and Thursdays) will not be continued. It is intended to place more onus onto Selectors, Side Captains and Skips and of course individual players to identify and arrange appropriate training by the coaches for players. In addition to this training we will provide a more intense and performance measured approach by way of "invitation only squads" for a 4/5 week program of training. Players identified by Coaches, Selectors etc. as having the potential and importantly the willingness to undertake the necessary training to improve their skills will be invited to attend. Over the season, it is anticipated that several squads will be activated. It is ultimately up to every individual - **Every player can improve if they so desire**. However only one person can decide if they want to improve and be even more competitive. The coaches are here to help if you want their assistance.

Again, thanks to all the coaches for their contribution to the club, and for season 2015/2016 we extend our best wishes for everyone in their bowling endeavours.

**Jeff Janetzki**

*Coaching Co-ordinator*

## *Umpires Committee*

Umpires were on duty at all major competitions held at the Club as well as all Pennant Rounds and Finals.

As Umpire's Co-ordinator, I conducted an Umpires Training Course over a 5 week period. I would like to thank John Bignold for his assistance for On Green Practice and during the Exam.

A Markers training day including a written handout was undertaken during the season.

<p><b>The list of Umpires at Berwick Bowls Club at the end of 2014-15 season:</b></p> <table border="0"> <thead> <tr> <th><b>UMPIRES</b></th> <th><b>Level</b></th> </tr> </thead> <tbody> <tr> <td>Roger Townley</td> <td>2</td> </tr> <tr> <td>Michael Adams</td> <td>1</td> </tr> <tr> <td>John Bignold</td> <td>1</td> </tr> <tr> <td>Geoff Wright</td> <td>1</td> </tr> <tr> <td>Jean Fothergill</td> <td>1</td> </tr> <tr> <td>Jeff Janetski</td> <td>1</td> </tr> <tr> <td>Katrina Oxley</td> <td>1</td> </tr> <tr> <td>Pat Steere</td> <td>1</td> </tr> <tr> <td>Pat Thompson</td> <td>1</td> </tr> <tr> <td>Peter Hodgson</td> <td>1</td> </tr> </tbody> </table>	<b>UMPIRES</b>	<b>Level</b>	Roger Townley	2	Michael Adams	1	John Bignold	1	Geoff Wright	1	Jean Fothergill	1	Jeff Janetski	1	Katrina Oxley	1	Pat Steere	1	Pat Thompson	1	Peter Hodgson	1	<p><b>The following members passed the level 1 Umpires Course:</b></p> <p>Jeff Janetski Katrina Oxley Peter Hodason</p>	<p><b>The list of Measurers at Berwick Bowls Club at the end of 2014-15 season:</b></p> <p>Anne Robinson Kerry Lewis Dennis Fry Charlie Azzopardi</p>
<b>UMPIRES</b>	<b>Level</b>																							
Roger Townley	2																							
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Peter Roberts decided not to re-accredit this Season after many years as a level 1 Umpire and I would like to thank him for the help and assistance he has given to the Club and me. I wish to thank the members of the Umpires Committee for their help in conducting Umpiring duties during the season. We are the only members who duties are carried out while playing bowls. The Game cannot be played without our assistance a fact often over looked by some bowlers. The Umpires Equipment, Law and Rule books are all up to date.

### **Roger Townley**

*Umpires Co-ordinator*



## ***Indoor Biased Bowls Report***

### **BERWICK INDOOR BIAS BOWLS SECTION – RESULTS 2014 SEASON**

The club had a good season which finished in August 2014. The new season is now commencing with our South Group summer competition being held each Thursday night at Springer's Leisure Centre in Keysborough. The Pennant season will commence on Thursday 30<sup>th</sup> April 2015. We will have 2 day teams both winning Premierships in season 2014 and will now be competing in Division 1 & 2 & 2 night teams entered. The results of our season are as follows:

#### **V.I.B.B.A (Victorian Indoor Bias Bowls Association) – State Association**

M.Adams National Championship Selection – Men's Singles – Mt Gambier  
 M.Adams Won - Men's Master Singles  
 M.Adams R/U – Men's Fours  
 M.Adams R/U – Victorian Inter Group – Men's Singles - Ballarat

#### **South Group Championships**

Y.Van Der Wees Won – Ladies Triples  
 Y.Van Der Wees R/U – Ladies Fours  
 D.Christoffersen R/U – Ladies Fours  
 M.Adams Won – Men's Singles  
 M.Adams Won – Men's Triples  
 M.Adams Won – Men's Fours  
 B.Letet Won – Mixed Pairs  
 B.Letet, M.Hosie, C.Jensen, M.Adams – representing Berwick – Won – South Group Life Members Shield. This is the first time that Berwick has won the shield. The club did finish R/U in 2011.

#### **Berwick Club Championships**

B.Letet Won – Ladies Singles  
 M.Adams Won – Men's Singles  
 J.Bignold / C.Jensen Won – Men's Pairs  
 B.Letet / D.Christoffersen Won – Ladies Pairs  
 M.Hosie / M.Adams Won – Mixed Pairs  
 M.Adams Won – Don Small Memorial Tnmnt.

#### **Pennant Results**

The club was represented by 4 teams in the South Group Pennant competition for 2014. We fielded 2 day teams and 2 night teams. In the Day competition we won 2 Premierships winning Divisions 2 & 3. In the night competition we had 2 teams represented with Team 1 being Minor Premiers but unfortunately being knocked out on the final series.

#### **Day Team 1 – Division 2 Premiers**

S.Walsh, M.Nouza, D.Christoffersen, Y.Van Der Wees (Emergency C.Christoffersen)

#### **Day Team 2 – Division 3 Premiers**

M.Small, R.Cobbett, R.Farrington, L.Heale (Emergency A.Bentzen)

**Night Team 1 – Minor Premiers**

B.Letet, M.Hosie, Y.Van Der Wees, M.Adams (Emergency D.Christoffersen)

**Achievements – 8's in Season 2014**

Night Team 1- B.Letet, M.Hosie, Y.Van Der Wees, M.Adams

This team we able to achieve 2 8's during the season. A great efforts to achieve.

**Pennant Representation – Games Played (only 100 plus listed)**

D.Christoffersen	208
C.Christoffersen	192
B.Bignold	157
J.Bignold	149
C.Jensen	147
M.Small	121
M.Murphy	120
M.Adams	106
T.Murphy	102

**A special thank you must go to our Indoor Club Historian – Chris Christoffersen who has kept fantastic records of all games played and association games etc. so as we can preserve our club history. The Indoor Bias Section has now completed 15 years' service.**

The members of the Berwick Indoor Bias Bowls Section have decided to dedicate a shield to Doris & Chris Christoffersen called "Christoffersen Shield" for outstanding dedication to Berwick Indoor Bias Bowls Club. This shield will be competed for in the 2015 season along with the "Don Small Shield" who was a founding member of Indoor Bias Bowls at Berwick some 15 years ago.

**BERWICK INDOOR BOWLS - OFFICE BEARERS 2014/2015**

<b><u>President</u></b>	Michael Adams	5943 2234 0409 387 925
<b><u>Vice President</u></b>	Harry Walsh	9707 0304
<b><u>Secretary</u></b>	Stella Walsh	0425787381
<b><u>Treasurer</u></b>	Ron Cobbett	9704 6059
<b><u>Selection Committee</u></b>	Doris Christoffersen	9707 1610
	Michael Adams	5943 2234
	Mary Hosie	9796 2286
<b><u>Tournament Committee</u></b>	Doris Christoffersen	9707 1610
	Mary Hosie	5944 3175
	Stella Walsh	0425787381
<b><u>Monday Co-ordinators</u></b>	Rob Farrington	8774 4998
	Ron Cobbett	9704 6059
<b><u>Tuesday / Wednesday Co-ordinators</u></b>	Harry Walsh	9707 0304
	Stella Walsh	9707 0304
<b><u>South Group Delegates</u></b>	Mary Hosie	0419971321
	Michael Adams	5943 2234

We welcome any person who would like to give it a go as we would like more members so as we can have a few more Pennant teams. Pennant starts in May 2015.

New members of our club who are giving it a go are: Helen Di Stella, Anne Robinson, Bev Bristow, Ron Lake, Graeme Manifold and Christine Gage.

The selectors have met and have selected teams for the opening 3 rounds and wish all members good bowling for the upcoming season.

Thanks to the Berwick Bowling Club for their continued support of members.

If anybody is interested in joining us or having a social game to test your skills please contact any of the office bearers who can assist.

Good bowling,  
**Michael Adams**  
*President*

## **Membership, Sponsorship and Social Activities**

### ***Membership***

There are 301 members of our Club. The Club is the third largest in Victoria and we have sufficient facilities to grow our membership further to around 350. Memberships are in the following categories:

- 268 Full Members
- 10 Indoor Bowls Members
- 1 Junior
- 13 Social Members
- 2 Student Members; and
- 7 life members - Albert Bertoncello, Barry Fisher, Doug Fisher, Ken Graeber, Shirley Moon, Norma Silverwood and Darrell Pitt.

Free Coaching is provided on most Sunday mornings year round with our coaches operating on a roster system. New members are welcomed into our club and encouraged to attend coaching until they are proficient enough to commence playing social bowls on Wednesday Nights. Before long they become more confident and move into playing in the Saturday afternoon 'bankers' competition.

### ***Social Activities***

The Social Committee – headed up by Margaret Glassenbury, has worked hard this year arranging many social functions that were very successful. In addition to arranging 'winter lunches' and the 'summer happy hour meals' the committee has contributed to fundraising events such as the popular 'fish and chip' night.

The Season Opening Dinner and Christmas Dinner Dance were very well attended. In addition we held a successful 'Cup Day' fundraiser. New Years Eve BBQ and bowls night was well attended by over 60. The popular 'Chicken Run' social games and dinner was also well supported with 50 people attending on the 5 occasions this year.

On Grand Final day 58 people came and played bowls in the morning. This was followed by lunch and afterwards many stayed on to watch the game. Regular Wednesday Night Social Bowls attracts an average of around 30 bowlers from a regular group of over 40.

This group enjoy a competitive game organised by Peter and Helen Adair. After the game the group has supper together and this provides a great chance for new members to talk about the game and meet other bowlers.

A number of activities were planned during the year however they did not proceed due to a lack of numbers of members expressing interest in attending including:

- Hawaii Night;
- Pama nights; and
- End of season dinner.

Thank you to our members who volunteer their time and effort over the year. Without these hard working members our club would not be able to run efficiently.

### **Helen Di Stella**

*Chair - Membership and Promotions*

### ***Social Events Survey***

Early in 2015 a survey was conducted to ascertain our member's interest in various social activities. 43 members responded. A number of members made suggestions for events/activities not canvassed in the survey. Aggregated responses to the questions from 43 replies received are summarised below:

Q1. Are you interested in attending social events at all? Yes/No

If not would you please explain why? Only a few members responded in the negative.

#### **RESPONSES TO QUESTIONS:** In favour of:

Q2.BBB <sup>TS</sup> Bistro	Yes 26	No 9
Q3.Dinner Dance	Yes 24	No 11
Q4.Trivia Day	Yes 7	No 21
Q5.Trivia Night	Yes 18	No 14
Q6.Smorgasbord Night	Yes 25	No 10
Q7.Pool Tournament	Yes 6	No 26
Q8.Darts Tournament	Yes 6	No 25
Q9.Selector's Meal	Yes 25	No 9
Q10.Horse Races, Dogs	Yes 16	No 13

## ***Welfare Report***

**Coordinator:** Marg Livermore

**Committee Members:** Jean Reddy and Tony Wynen

Our main purpose has been to ensure the health and well being of members is monitored and acknowledged if members are ill or bereaved.

During this bowling season we have kept a welfare register of the nature of our members' welfare and how we have acknowledged it.

It is pleasing to reflect that we have sent forty cards to various members; made eleven visits or personal contacts; and twenty one or more phone calls. When it is known that some members receive lots of visitors from other members, this not recorded. Naturally we follow up on a more friendly and personal basis when a member returns to the club.

Sadly we lost four of our members this year which the Club formally recognised via the paper and by holding their wake at the club. Vale to Wendy and Jack West, Ray Leason and Darrell Pitt.

Unfortunately we have two other long time members very ill but they are receiving visits and contact by many of our bowlers. We have also ensured contact has been made with one of our long time life members, Norma Silverwood, often by other BBC members.

It has been our pleasure to serve the Berwick Bowling Club in this manner.

## ***Sponsorship***

The sponsorship for our club has been fluctuating over the past year. Some good sponsors have fallen by the wayside and a few others have come on board, some to stay and others as a once only. I have no doubt that some will come back to us.

With the difficulty of getting new sponsors we have changed direction slightly and where the amount of money is substantial we are now doing deals, like throwing in a page in the syllabus book or free greenside advertising, etc. This seems to work. So, if any member knows of some company or person that fits these requirements, let me know and I will endeavour to get them on board.

I would like to point out the unheralded sponsors who often do not get as much credit as the corporate ones. These are the businesses who keep giving prizes for the never ending fundraisers that are conducted at our club. Most of these quickly run into the \$500-\$1000 value per year. Some are less, but still just as worthwhile. A list of sponsors is included in this annual report and maybe we should all have a good look and see where we take our business.

I would like to thank all the members who have helped me to carry out my sponsorship duties and the appreciation shown. Maybe there is someone somewhere willing to assist me this coming year and eventually take over this rewarding portfolio.

**Tony Wynen**

*Coordinator*

## Services Section

This year has proved to be an interesting experience for all concerned and has raised more questions for our administration than provided answers.

The section incurs expenses; the cost of maintaining four greens which includes regular laser levelling, necessary chemicals, regular maintenance of the machinery involved and our greenkeepers salary; managing the extensive grounds, again requiring tools and equipment maintenance or replacement, disposing of the accumulated pruning's, grass clippings plus the incidental costs of maintaining our gardens. Hundreds of voluntary hours are involved here and the leaders of these areas are very careful before they ask for financial support.

*The cost of running our greens this season is approximately* *\$73,773*

The Green's Director and Keeper are confident that, apart from July 2015, we will have at least two grass greens plus the synthetic for winter bowling.

*Maintaining our greens surrounds, gardens, lawns etc. is approximately* *\$18,785*

### **So managing the estate incurs costs of approximately \$92,558**

We need to replace the ride on mower at an approximate cost of \$3,000 as the current model, which was second hand to start with, has finally reached its' use by date. Donations of equipment to help with the work help to reduce financial outlay and we thank everyone who offers those donations. However our volunteers need reliable equipment for safety and efficiency so sometimes we have to buy suitable replacements.

### **Managing the club rooms costs us approximately Total \$60,858**

Careful attention to turning power switches off has had a positive result in reducing the cost of lighting etc. Regular and timely attention to the everyday repairs helps to keep the maintenance costs down and doors etc. working smoothly. We anticipate the need to replace the carpet and faulty chairs in the next couple of years. The exterior of the building needs painting and the quotes so far range from a basic job of \$5,000 to a completed professional job costing around \$18,000. Expensive ? yes but a simple way to check these estimates is to obtain a quote for painting your own home. The results are surprising.

### **Replenishing supplies and maintaining the kitchen costs us approximately \$6,621**

Kitchen Supplies (includes refreshments for casual use not associated with a formal activity). This figure does not include the cost of funding our private members treats such as Opening Day afternoon tea etc.

The section also generates income through the bar, the outside functions and catering for the various events organised by the Bowls Section.

Separating the profit margin from these areas is a challenge for our internal record keeping that we haven't entirely solved as yet! We need to initiate efficient methods for recording the cost of supplies and therefore the genuine profit so that the income derived from the separate areas within the Service Section can be accurately recorded. For example, when we accept a booking for the club rooms we know the revenue from the hire, we know how much to allow for cleaning, we know how much the bar takes and we can estimate the profit from those figures. We would like to see, on the Profit and Loss

Statement, the exact result from each hire. We are working with the Treasurer to get these measures into place for the forthcoming season.

We know that the income from the functions is seen as a vital part of our overall income but most enquiries involve Friday night, Saturday lunch or night and occasionally Sunday lunch. These are prime times for hirers and also for our members. Is it worth inconveniencing members to the point where they are upset and resent the intrusion? What does each hire cost? Is the return worth the hours of voluntary work involved before, on the day and after the event? Is there another way of raising that income? These are issues that Val Fowler, Helen Di Stella and I face each time we follow up an enquiry.

Catering is an ongoing area for discussion and revision. We need to consider what we offer and evaluate the cost in both voluntary hours and dollar terms of the effort required. We have made substantial progress documenting the cost of catering for the various tournaments and club events so we are on the way to knowing the results from these activities. Once we have this information we can work with the Bowls Section to achieve a positive result from the activities.

An emerging issue, though one that has been on the horizon for a long time, is the issue of rosters, their organisation and members compliance with the requirement to help when asked. We have many helpful and co-operative members. We have the regulars who step up to fill the gaps when we receive the excuses from non-co-operative members. Excuses range from, 'My wife/husband has a sore toe!', 'I didn't know I had to be there and I'm busy!', 'I joined the club to play bowls not work in the kitchen or club!' to 'I'm a social member and don't do duties!' Clearly we have to consider and recommend ways to reduce the number of rosters we ask our members to perform and we are looking at that but we also ask, 'Where else can you enjoy the facilities, the social activity and the friendship without putting something of yourself back into the club community? Can we simplify what we do and still maintain the level of hospitality which we all know is part and parcel of a Bowls Club?

All these are areas for discussion during the forthcoming season. Putting the new constitution and its' three sections to the test has been and continues to be a challenge. But it is a challenge we have to address if we are to maintain a viable, self-funded, non-profit organisation.

Meanwhile, my heartfelt thanks go to Alana Ford, our Services Secretary, who has been an enormous help in all areas. Thanks to (in alphabetical order!) Doug Fisher, Bar Manager, Kevin Fewster for maintaining the notice boards, Ian Ford, House Manager, Cliff Fothergill, Mowing, Kerry Lewis, Gardens, Mary Nicholson and the front of house teams, Catering, Dave Reddy and Mark Walker, Greens and surrounds. Each of these members leads a group of hard working volunteers who cheerfully spend hours to make sure that the club rooms, grounds and our hospitality are all in good shape for our members. Good bowling and good health in good fellowship to you all for the forthcoming season.

**Anne Robinson**

*Services Section*

**ATTACHMENT TO TREASURER'S REPORT**

**BERWICK BOWLING CLUB INC.  
FINANCIAL YEAR END 31 MARCH 2015**

STATEMENT OF ACCOUNTS  
FOR PERIOD 1 APRIL 2014 TO 31 MARCH 2015

PREPARED FOR BERWICK BOWLING CLUB BY:  
COLLEEN HENNEQUIN AND ASSOCIATES, ACCOUNTANTS  
MANAGED BY: DAVID BOND, TREASURER